ORDER

WLNS LANSING-JACKSON

Orders Order / Rev: 954973 25330959 Alt Order #: Product Desc: TV **WLNS Lansing** Estimate: 1202/1805/4877 Flight Dates: 10/18/16 - 10/28/16 Primary AE: Katz Washington Original Date / Rev: 10/17/16 / 10/17/16 Sales Office: K-WAS Order Type: REG Sales Region: Nat Name: **Strategic Media Placement** Agency **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast 7669 Stagers Loop Billing Cycle: EOM/EOC Delaware, OH 43015 Agency Commission: 15% Advertiser POL/Mike Bishop New Business Thru: Name: Demographic: A35+ Order Separation: 00:15:00 **Product Codes:** PL5 Advertiser External ID: Р3 Agency External ID: IN9370/IN11002/IN14195/TO29 Priority: AGY, POL, POL-CAND Unit Code: Revenue Codes: General **Bill Plan Totals** Start Date End Date # Spots Gross Amount Net Amount Month # Spots Gross Amount Net Amount Rating October 2016 \$7,285.00 \$6,192.25 0.00 75 75 \$7,285.00 09/26/16 10/28/16 \$6,192.25 Totals 75 \$7,285.00 \$6,192.25 0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Washington	K-WAS	Nat	Start Of Order - End Of Order	100%

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Ln Ch Start End	Inventory Code Break	Start/End ⁻	, -	Len Spo	ΙS	Rate Pri	Rtg Type	Spots	Amount
N 1 WLNS 10/18/16 10/28/16	6 News This Morning II CM 6 News This Morning II	528a-558a	11111	:30	5	\$50.00P3	0.00 NM	9	\$450.00
Start Date End Date	Weekdays Spots/Week	Rate	Rating						
Week: 10/17/16 10/23/16	-1111 4	\$50.00	0.00						
Week: 10/24/16 10/30/16	11111 5	\$50.00	0.00						
N 2 WLNS 10/18/16 10/28/16	6 News This Morning 6-นิM	6-7a	11111	:30	5	\$125.00P3	0.00 NM	6	\$750.00
6 News This Morning 6-7a						*			*******
Start Date End Date	Weekdays Spots/Week	<u>Rate</u>	Rating						
Week: 10/17/16 10/23/16	-1-1 2	\$125.00	0.00						
Week: 10/24/16 10/30/16	111-1 4	\$125.00	0.00						
N 3 WLNS 10/18/16 10/28/16	CBS This Morning CM	7a-9a	11111	:30	5	\$100.00P3	0.00 NM	9	\$900.00
	CBS This Morning								
Start Date End Date	Weekdays Spots/Week	Rate	Rating						
Week: 10/17/16 10/23/16	-1111 4	\$100.00	0.00						
Week: 10/24/16 10/30/16	11111 5	\$100.00	0.00						
N 4 WLNS 10/18/16 10/28/16	6 News at 8a Sat CM	8a-9a	1-	:30	1	\$60.00P3	0.00 NM	1	\$60.00
	6 News at 8a Sat								
Start Date End Date	Weekdays Spots/Week	Rate	Rating						
Week: 10/17/16 10/23/16	1- 1	\$60.00	0.00						
Week: 10/24/16 10/30/16	0	\$60.00	0.00						
N 5 WLNS 10/18/16 10/28/16	CBS This Morning Sa CM	9a-11a	1-	:30	1	\$100.00P3	0.00 NM	1	\$100.00
	CBS This Morning Sa								
Start Date End Date	Weekdays Spots/Week	<u>Rate</u>	Rating						
Week: 10/17/16 10/23/16	1- 1	\$100.00	0.00						
Week: 10/24/16 10/30/16	0	\$60.00	0.00						

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Totals

\$7,285.00

WLNS Lansing

Order / Rev: 954973

334373

Advertiser: POL/Mike Bishop

Alt Order #: 25330959

Product Desc: TV

Flight Dates: 10/18/16 - 10/28/16

Estimate: 1202/1805/4877

Inventory Code Len Spots Ln Ch Start End Break Start/End Time Days Rate Pri Rtg Type Spots Amount N 6 WLNS -----1 10/18/16 10/28/16 Face the Nation Face the Nation :30 \$75.00P3 0.00 NM \$75.00 Face the Nation Start Date <u>Weekdays</u> **End Date** Spots/Week Rate Rating ----1 Week: 10/17/16 10/23/16 \$75.00 0.00 1 Week: 10/24/16 10/30/16 0 \$60.00 0.00 N 7 WLNS 10/18/16 10/28/16 СМ 11111--\$50.00P3 M-F 9a-10a 9a-958a :30 5 0.00 NM \$450.00 9 THE DOCTORS Start Date Spots/Week **End Date** Weekdays Rate Rating Week: 10/17/16 10/23/16 -1111--\$50.00 0.00 Week: 10/24/16 10/30/16 11111--5 \$50.00 0.00 N 8 WLNS 10/18/16 10/28/16 Price is Right CM 1058a-12p 11111--:30 \$125.00P3 0.00 NM 6 \$750.00 Price is Right Weekdays Start Date **End Date** Spots/Week Rate Rating -111---Week: 10/17/16 10/23/16 3 \$125.00 0.00 10/30/16 1-1-1--Week: 10/24/16 3 \$125.00 0.00 N 9 WLNS 10/18/16 10/28/16 6 News at Noon CM 12p-1228p 11111--:30 \$150.00P3 0.00 NM 4 \$600.00 6 News at Noon Spots/Week Start Date End Date **Weekdays** Rate Rating --1-1--Week: 10/17/16 10/23/16 2 \$150.00 0.00 -1-1---Week: 10/24/16 10/30/16 2 \$150.00 0.00 N10 WLNS 10/18/16 10/28/16 Y&R CM 1228p-130p 11111--:30 \$125.00P3 0.00 NM 9 \$1,125.00 Y&R Start Date **End Date** Weekdays Spots/Week Rate Rating Week: 10/17/16 10/23/16 -1111--4 \$125.00 0.00 Week: 10/24/16 10/30/16 11111--\$125.00 0.00 N11 WLNS 10/18/16 10/28/16 **Bold & Beautiful** CM 130p-2p 11111--:30 \$125.00P3 0.00 NM 4 \$500.00 **Bold & Beautiful** Start Date **End Date** Weekdays Spots/Week Rate Rating Week: 10/17/16 10/23/16 -1-1---2 \$125.00 0.00 -1-1---Week: 10/24/16 10/30/16 2 \$125.00 0.00 N12 WLNS 10/18/16 10/28/16 The Talk CM 2p-3p 11111--:30 5 \$75.00P3 0.00 NM 5 \$375.00 The Talk Spots/Week Start Date **End Date Weekdays** Rate Rating 10/23/16 --1-1--Week: 10/17/16 2 \$75.00 0.00 Week: 10/24/16 10/30/16 1-1-1--3 \$75.00 0.00 N13 WLNS 10/18/16 10/28/16 M-F 4p-5p CM 358p-458p 11111--:30 5 \$100.00P3 0.00 NM 5 \$500.00 M-F 4p-5p **End Date** <u>Weekdays</u> Spots/Week Start Date Rating Rate Week: 10/17/16 10/23/16 -1-1---2 \$100.00 0.00 10/30/16 1-1-1--Week: 10/24/16 \$100.00 0.00 N14 WLNS 10/18/16 10/28/16 M-F 530p-6p \$100.00P3 529p-558p 11111--CM :30 0.00 NM 5 \$500.00 M-F 530p-6p Start Date **End Date** Weekdays Spots/Week Rating Rate --1-1--Week: 10/17/16 10/23/16 2 \$100.00 0.00 1-1-1--Week: 10/24/16 10/30/16 \$100.00 0.00 N15 WLNS 10/18/16 10/28/16 CBS SEC College Footb@M :30 \$150.00P3 0.00 NM \$150.00 330p-7pl 1 CBS SEC College Football (3:30 PM-7:00 PM) Start Date **End Date** Weekdays Spots/Week Rate Rating Week: 10/17/16 10/23/16 ----1-\$150.00 0.00 Week: 10/24/16 10/30/16 n \$100.00 0.00